



ELM Solutions

LegalVIEW® MatterAnalyzer for Corporate Legal and Claims Departments

Key Benefits

- Benchmark matter costs and staffing allocations against industry peers
- More effectively negotiate rates
- Compare and evaluate outside counsel performance
- Improve predictability of expenses, resource requirements, and budgets
- Drive value-based law firm relationships and strengthen collaboration and communication

“...provides essential benchmarking intelligence to enable better-informed, data-aided decisions and exceptional business performance...”

LegalVIEW MatterAnalyzer, the leading web-based legal benchmark and modeling solution, delivers powerful data and insights that enable corporate legal and insurance claims departments to plan and manage legal services with confidence. Using MatterAnalyzer, clients are able to compare legal performance on multiple dimensions and benchmark matter costs, timekeeper rates, and staffing allocations across a wide range of industries, practice areas, and geographies. Powered by LegalVIEW, the world’s largest source of legal performance data, MatterAnalyzer provides essential benchmarking intelligence to enable better-informed, data-aided decisions and exceptional business performance.

Benchmark matter costs to improve negotiations with outside counsel.

- Use LegalVIEW benchmark data to understand matter costs before the matter begins and improve the certainty and predictability of legal spend
- Compare law firm proposals against the industry averages for similar work to optimize resources and staffing and establish more favorable fee arrangements
- Leverage market data and metrics to analyze fee arrangements, model what-if scenarios, and determine the most likely cost outcomes
- Use fact-based and data-driven insights to improve rate negotiations and more effectively manage relationships with outside counsel

Compare and evaluate outside counsel performance.

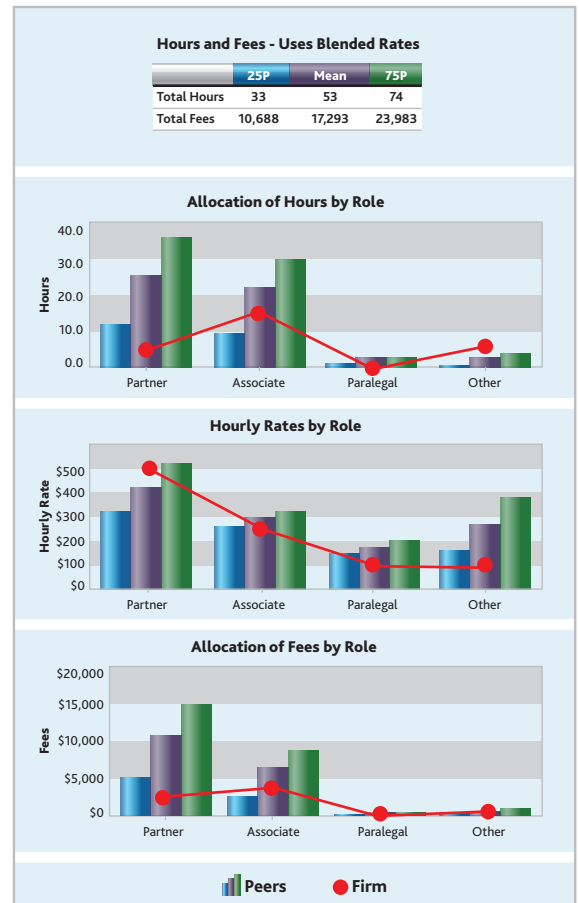
- Analyze firm performance at a granular level using the solution’s ability to drill-down and refine queries based upon location, matter type, practice area, industry served, matter complexity, and staffing allocation, as well as by individual phase or task codes
- View data using a combination of variables to see how industry peers manage their outside counsel spend, which enables improved decision making when sourcing legal services

LegalVIEW® MatterAnalyzer for Corporate Legal and Claims Departments

- Measure outside counsel performance more easily with visual data displays such as charts and graphs
- Compare firms against external benchmark data with modeling tools that enable consistent and transparent counsel selection and evaluation practices

Benchmark legal service performance faster and easier than ever before.

- Deploy the web-based MatterAnalyzer solution in a matter of minutes to gain almost immediate access to the insights needed to price, plan, and manage legal services
- Leverage at-a-glance views and visual benchmarks that help clients to choose the right firm for the right matter quickly and efficiently
- Gain rich insight and analyses from MatterAnalyzer, which eliminates the need to spend money on expensive outside consultants or other resources to help analyze legal service performance



Visualize law firm performance with MatterAnalyzer

Key Features

- Leverages LegalVIEW® data generated from actual billed invoices, not surveys
- Benchmarking of outside counsel performance to peers
- Drill-down segmentation based upon location, matter type, practice area, industry served, matter complexity, and staffing allocation
- Ability to refine queries down to individual UTBMS phase and task codes
- Data visualization with charts and graphs
- Ability to model what-if scenarios to predict matter expenses, resource requirements, and budgets Web-based solution requires no on-site installation

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